



GOVERNMENT OF KERALA
POLICE DEPARTMENT

Vazhuthacaud, Thiruvananthapuram - 695010

Ph: 0471-2722566 Fax: 0471- 2722566

e-mail: aig2phq.pol@kerala.gov.in

www.keralapolice.gov.in

e-Government Procurement (e-GP)
REQUEST FOR PROPOSAL

H6/172039/2026/PHQ

Dated: 31/08/2026

The Director General of Police & State Police Chief, Kerala Police Department, Government of Kerala invites online bids from reputed firms/agencies for the **Advanced Drone Pilot Training** under the Scheme for "Technology Upgradation of Cyber Crime Investigation" under Assistance to States and UTs for Modernisation of Police 2026-27 (ASUMP 2026-27).

The tender includes the **DGCA - Certified Remote Pilot Training for 18 Kerala Police Personnel and DGCA - Authorised Train the Trainer / Remote Pilot Instructor Training for 15 Kerala Police Personnel** specified in the enclosed technical specifications and conditions.

1	Tender No.	KPET/33/2026/PHQ Dated 31.08.2026
2	Name of Project	Advanced Drone Pilot Training (i. DGCA - Certified Remote Pilot Training for 18 Kerala Police Personnel and

		ii. DGCA - Authorised Train the Trainer / Remote Pilot Instructor Training for 15 Kerala Police Personnel)
3	Estimated Amount	Rs. 18.60 Lakhs
4	Tender Fees	(through online mode only) Rs. 3,500 /- [Rupees Three thousand and five hundred Only] (GST extra) 18% GST amount on tender fees mentioned above shall be paid to GST Department directly by the bidder.
5	Earnest Money Deposit	Rs. 18,600/- (Rupees Eighteen thousand and six hundred Only) (through online mode/Bank Guarantee)
6	Specifications	Attached in the Tender document.
7	Date and Time of Publication of e Tender	01.09.2026, 02:00 PM
8	Date of submission of e-Tender	01.09.2026, 02:00 PM To 14.09.2026,12:00 NOON
9	Last date and time for online Submission of e Tender	14.09.2026, 12.00 NOON
10	Date and time of opening of e-Tender	15.09.2026, 03.00 PM
11	Place of opening	Police Headquarters, Vazhuthacaud, Thiruvananthapuram- 695010
12	Date of Technical Evaluation	Bidders should be ready to attend the Technical Evaluation with product on any day within 1 week after bid opening date on short notice.

13	Address of Tender Inviting Authority	State Police Chief, Kerala, Vazhuthacaud, Thiruvananthapuram - 695010 Ph: 0471-2722566 Mobile No. 9497996998 Fax: 0471-2722566 e-mail: aig2phq.pol@kerala.gov.in Website: www.keralapolice.gov.in
14	Bid Validity	(Total Number of Days up to which the rates are to be firm) 180 days

REQUEST FOR PROPOSAL (RFP) FOR ADVANCED DRONE PILOT TRAINING

1.Selection of DGCA-Authorised Training Organisations for Drone Pilot and Remote Pilot Instructor Training for Kerala Police

1. Introduction

Kerala Police proposes to strengthen its operational drone capability by developing trained and certified personnel for deployment in surveillance, coastal security, law enforcement, disaster response and other authorised departmental drone operations.

For this purpose, Kerala Police intends to engage competent and duly authorised organisations for conducting the following two separate training programmes:

Requirement–I: DGCA-Certified Remote Pilot Training for 18 Kerala Police Personnel.

Requirement–II: DGCA-authorised Train the Trainer / Remote Pilot Instructor Training for 15 Kerala Police Personnel.

The training programmes shall be conducted strictly within the scope of the respective organisation's valid DGCA authorisation and in accordance with the applicable Drone Rules, DGCA Drone Training Circulars, Training and Procedures Manual and other directions issued by DGCA from time to time.

The bidder may submit proposals for either or both requirements, subject to possessing the applicable DGCA authorisation for the respective training programme.

PART-I DGCA-CERTIFIED REMOTE PILOT TRAINING FOR 18 KERALA POLICE PERSONNEL

2. Objective

The objective of this requirement is to select a competent and duly authorised DGCA Remote Pilot Training Organisation (RPTO) for providing DGCA-prescribed Remote Pilot Training to 18 Kerala Police personnel.

The programme shall provide the nominated personnel with the required theoretical knowledge, practical flying skills, safety awareness and operational competency necessary to qualify for the applicable Remote Pilot Certificate (RPC), subject to the prevailing DGCA requirements.

3. Regulatory and Compliance Requirements

The selected RPTO shall conduct the complete training programme in accordance with the latest applicable regulatory framework of the Government of India and DGCA.

The training shall comply with:

- Drone Rules, 2021, as amended from time to time.
- Applicable DGCA Drone Training Circulars relating to RPTO authorisation, Remote Pilot training, syllabus and examination.
- Applicable DGCA Training and Procedures Manual requirements.
- Applicable DGCA circulars, advisories, public notices and directions issued from time to time.

The bidder shall possess valid DGCA authorisation as an RPTO for the proposed training category and scope.

4. Training Requirement

Kerala Police requires DGCA-certified Remote Pilot Training for 18 nominated police personnel.

Parameter	Requirement
Programme	DGCA Remote Pilot Training
Number of Personnel	18 Kerala Police Personnel
Training Category	Cat-1 [VLOS]
Operational Condition	Visual Line of Sight (VLOS)

Drone Category	As covered under the valid DGCA authorisation of the RPTO
Training Organisation	DGCA-authorised RPTO
Training	Ground + Simulator/Practical Flying, as applicable
Assessment	DGCA-prescribed assessment/examination
Certification	Remote Pilot Certificate, subject to applicable DGCA requirements

The training shall be conducted only within the category, sub-category and class covered by the RPTO's valid DGCA authorisation.

5. Scope of Work

The selected RPTO shall be responsible for providing the complete DGCA-prescribed training programme for all 18 nominated Kerala Police personnel.

The scope shall include:

- Conduct of DGCA-prescribed Remote Pilot training.
- Ground/theoretical training.
- Simulator training, wherever applicable.
- Practical flying training.
- Pre-flight and post-flight procedures.
- Flight safety and emergency procedures.
- Drone operation and handling.
- Flight planning and mission execution.
- Assessment and examination as prescribed by DGCA.
- Maintenance of individual training and flight records.
- Necessary documentation for Remote Pilot Certificate processing.
- Coordination with the applicable DGCA/Digital Sky process for certification, wherever required.

The RPTO shall provide all drones, simulators, training equipment, instructors, flying facilities, safety equipment and other resources required for conducting the approved training.

6. Training Content and Assessment

The detailed training syllabus shall be as prescribed by the latest applicable DGCA requirements.

The programme shall include the applicable theoretical, simulator and practical flight training, including:

- Drone operations.

- Airspace and aviation procedures.
- Meteorology.
- Safety.
- Maintenance.
- Risk management.
- Emergency procedures.
- Payload awareness.
- Practical flight manoeuvres.

The final assessment/examination shall be conducted in accordance with the applicable DGCA requirements.

7. Instructors, Infrastructure and Training Facilities

The selected RPTO shall provide suitably qualified and authorised instructors and all infrastructure required for conducting the DGCA-approved training programme.

The RPTO shall provide:

- DGCA-authorised Remote Pilot Instructor(s).
- Suitable classroom and training facilities.
- Training drones appropriate to the authorised category/class.
- Simulator facilities, wherever applicable.
- Suitable/approved flying area.
- Remote Pilot Station/Ground Control equipment.
- Batteries, chargers and necessary accessories.
- Safety and first-aid facilities.
- Required training aids and documentation.
- Flight log and trainee record maintenance facilities.

All practical flying shall be conducted safely and within the scope of the RPTO's DGCA authorisation and approved Training and Procedures Manual.

8. Certification and Training Records

The selected RPTO shall maintain complete records of the training and assessment of each of the 18 personnel, including:

- Candidate enrolment and attendance records.
- Ground, simulator and practical training records.
- Flight records/logbook entries.
- Assessment/examination results.
- Course completion documentation.
- Documents required for Remote Pilot Certificate processing.

The RPTO shall facilitate the applicable process for obtaining the DGCA Remote Pilot Certificate for candidates who successfully complete the prescribed training and assessment requirements.

9. Deliverables

The successful bidder shall provide:

- Complete DGCA-prescribed Remote Pilot Training for 18 Kerala Police personnel.
- Ground and practical training as prescribed by DGCA.
- Simulator training, wherever applicable.
- Practical flight training.
- Final assessment/examination.
- Individual training and flight records.
- Course completion certificates/documents.
- Candidate-wise assessment results.
- Consolidated training completion report.
- Necessary documentation and assistance for applicable Remote Pilot Certificate processing.

10. Eligibility and Technical Bid Requirements

The bidder shall be a DGCA-authorised Remote Pilot Training Organisation (RPTO) having valid authorisation for the proposed training category and scope.

The technical bid shall include:

- Valid DGCA RPTO authorisation and applicable training category.
- Details of DGCA-authorised instructors and available training infrastructure.
- Details of training drones, flying facilities and simulator facilities, wherever applicable.
- Proposed training schedule and methodology.
- Declaration confirming compliance with all applicable DGCA requirements, regulations and directions.

11. Training Schedule and Completion

The bidder shall submit a proposed training schedule for the 18 personnel indicating the duration and arrangement of ground training, simulator training, practical flying and final assessment.

The training shall be completed within the period specified by Kerala Police in the work order, while fully complying with the minimum training and assessment requirements prescribed by DGCA.

12. Safety and General Conditions

All training and flying operations shall be conducted strictly in accordance with applicable DGCA regulations, approved procedures and aviation safety requirements.

The selected RPTO shall be responsible for:

- Safe conduct of all practical training.
- Compliance with applicable airspace and operational requirements.
- Deployment of authorised instructors.
- Use of suitable and properly maintained training drones.
- Proper pre-flight and post-flight procedures.
- Maintenance of trainee and flight records.
- Compliance with its DGCA-approved Training and Procedures Manual.
- Providing all necessary training infrastructure and equipment.

Any amendment, revision, advisory or new requirement issued by DGCA during implementation of the programme shall be complied with wherever applicable.

PART-II DGCA-AUTHORISED TRAIN THE TRAINER / REMOTE PILOT INSTRUCTOR TRAINING FOR 15 KERALA POLICE PERSONNEL

13. Objective

Kerala Police proposes to develop a pool of qualified Remote Pilot Instructors within the Department to support its future drone pilot training and operational requirements.

For this purpose, Kerala Police intends to engage a DGCA-authorised Train the Trainer (TTT) Organisation to conduct the prescribed Remote Pilot Instructor / Train the Trainer programme for 15 Kerala Police personnel.

The nominated personnel are DGCA-certified Remote Pilots and are proposed to undergo instructor-level training within the Small Category.

14. Regulatory and Compliance Requirements

The selected organisation shall conduct the entire programme strictly within the scope of its valid DGCA authorisation and in accordance with the latest applicable regulatory requirements.

The programme shall comply with:

- Drone Rules, 2021, as amended from time to time.

- Applicable DGCA Drone Training Circulars governing Train the Trainer, Remote Pilot Instructor and Instructor Rating.
- DGCA-approved Training and Procedures Manual of the selected TTT Organisation.
- Applicable DGCA directions, public notices, advisories and amendments issued during implementation of the programme.

The bidder shall possess valid DGCA TTT approval covering the Small Category relevant to the proposed training.

15. Training Requirement

Kerala Police requires a complete DGCA-prescribed Train the Trainer / Remote Pilot Instructor programme for 15 personnel.

Parameter	Requirement
Programme	DGCA Train the Trainer / Remote Pilot Instructor Course
Number of Personnel	15 Kerala Police Personnel
Category	Small
Sub-Category	Rotorcraft / RPAS, as applicable
Operational Scope	VLOS
Training Organisation	DGCA-authorized TTT Organisation
Instructor	DGCA-authorized Master Instructor
Assessment	DGCA-prescribed Instructor Competency Assessment
Instructor Rating	As per applicable DGCA procedure

The training shall be limited to the Small Category and shall not include Medium or higher-category instructor training.

16. Scope of Work

The selected TTT Organisation shall provide the complete training programme and all facilities required for successful completion of the prescribed course.

The scope shall include:

- Conduct of DGCA-prescribed TTT/RPI training for 15 personnel.
- Ground/theoretical instruction as prescribed by DGCA.
- Teaching and learning/instructor training.
- Simulator training, wherever applicable.
- Practical instructor training using appropriate Small Category RPAS.
- Supervised instructional practice.
- Instructor competency assessment.
- Training records and required logbook entries.

- Course completion documentation.
- Necessary documentation and coordination for the subsequent DGCA Instructor Rating process.

The organisation shall not omit, reduce or modify any mandatory component prescribed by DGCA.

17. Training Content and Assessment

The detailed syllabus shall be as prescribed by the latest applicable DGCA requirements.

The training shall cover the required:

- Technical and operational knowledge.
- Instructional and teaching methodologies.
- Lesson planning and briefing techniques.
- Practical instructional techniques.
- Assessment of trainee performance.
- Error identification and correction.
- Flight safety and emergency procedures.
- Relevant regulatory and operational requirements.

The final competency assessment shall be conducted in accordance with the applicable DGCA procedure by an appropriately authorised Master Instructor.

18. Master Instructor and Training Facilities

The selected organisation shall provide appropriately authorised DGCA Master Instructor(s) and adequate infrastructure for conducting the complete programme.

The organisation shall provide:

- DGCA-authorized Master Instructor(s).
- Suitable classroom and training facilities.
- Small Category training RPAS.
- Required Remote Pilot Station/Ground Control equipment.
- Simulator facilities, wherever prescribed.
- Suitable and authorised flying area.
- Batteries, chargers and necessary training accessories.
- Safety and emergency facilities.
- Training records and logbook facilities.

The bidder shall ensure that the applicable DGCA-prescribed student-to-Master Instructor ratio is maintained throughout the training.

19. Certification and DGCA Instructor Rating Process

The selected organisation shall issue appropriate course completion/training documentation to personnel who successfully complete the prescribed programme and competency assessment.

The organisation shall also provide necessary assistance and documentation for the subsequent DGCA process for Instructor Rating.

Completion of the TTT/RPI course shall not by itself constitute grant of DGCA Instructor Rating. The final Instructor Rating shall be subject to the applicable DGCA examination, approval and other requirements prevailing at the time.

20. Deliverables

The successful bidder shall provide:

- Training for 15 Kerala Police personnel.
- Complete DGCA-prescribed TTT/RPI programme.
- Practical and instructional training as applicable.
- Instructor competency assessment.
- Individual training records.
- Relevant flight/logbook records.
- Course completion certificates/documents.
- Individual assessment results.
- Consolidated training completion report.
- Documentation required for the applicable DGCA Instructor Rating process.

21. Eligibility and Technical Bid Requirements

Only organisations having valid DGCA authorisation for Train the Trainer activities relevant to the proposed Small Category training shall be eligible.

The bidder shall submit:

- Valid DGCA RPTO authorisation.
- Valid DGCA TTT approval.
- Details of TTT approval scope showing coverage of the required Small Category.
- Details and authorisation documents of proposed Master Instructor(s).
- Details of training infrastructure and flying facilities.
- Details of Small Category RPAS available for training.
- Proposed training methodology and schedule.
- Details of previous relevant TTT/RPI training conducted, if applicable.
- Declaration confirming compliance with applicable DGCA requirements.

22. Selection And Technical Evaluation Criteria For Training Organisation

The bidder/training organisation shall be a DGCA-approved Remote Pilot Training Organisation (RPTO), valid and authorized to conduct drone pilot training in accordance with the applicable rules, regulations, and guidelines issued by the Directorate General of Civil Aviation (DGCA), Government of India.

As part of the technical evaluation and selection process, the bidder shall arrange and conduct a physical demonstration and presentation of its training infrastructure, facilities, faculty, training methodology, and operational capabilities before the Technical Evaluation Committee (TEC) or its authorized representatives, at a location and time specified by the Department.

The organisation shall also conduct a demonstration of the proposed drone flying training programme and Training of Trainers (TOT) programme for the personnel nominated by the TEC. The demonstration shall include both theoretical and practical components and shall demonstrate the organisation's capability to provide effective training in the following areas, at a minimum:

- Applicable DGCA rules, regulations, and operational requirements relating to drone operations.
- Basic principles of unmanned aircraft systems and drone technology.
- Drone components, systems, payloads, sensors, and associated Ground Control Station (GCS).
- Drone assembly, configuration, inspection, and pre-flight/post-flight procedures.
- Safe and effective operation of drones under various operational conditions.
- Practical hands-on drone flying and mission execution.
- Emergency procedures, contingency handling, and operational safety.
- Battery management, charging, storage, transportation, and associated safety procedures.
- Basic maintenance, troubleshooting, fault identification, and system care.
- Mission planning, airspace awareness, operational risk assessment, and flight documentation.
- Instructional methodology and practical training techniques for personnel undergoing the Training of Trainers (TOT) programme.
- Assessment methodology, evaluation procedures, and competency development of trainees.

The bidder shall provide details of its DGCA approval/authorization, training infrastructure, available drones and training equipment, instructors, remote pilot instructors, training locations, practical flying facilities, proposed course curriculum, training duration, batch strength, assessment methodology, and certification process.

The practical demonstration and training evaluation shall be conducted using suitable drones and equipment proposed for the training programme. The TEC may inspect and

verify the training infrastructure, equipment, instructional facilities, and other resources of the organisation, wherever considered necessary.

Successful completion of the physical demonstration and satisfactory evaluation of the organisation's DGCA authorization, training infrastructure, faculty, practical flying facilities, training methodology, proposed curriculum, and capability to conduct both

22. Training Schedule and Completion

The bidder shall submit a proposed training schedule indicating the duration and arrangement of ground, practical, simulator and assessment components.

The programme shall be completed within the period specified by Kerala Police in the work order, subject to the minimum training requirements prescribed by DGCA.

The bidder shall ensure that the training schedule does not compromise any mandatory DGCA training, assessment or safety requirement.

23. Safety, Documentation and General Conditions

All training and flying activities shall be conducted strictly in accordance with DGCA-approved procedures and applicable aviation safety requirements.

The selected organisation shall be responsible for:

- Safe conduct of all practical training.
- Compliance with applicable airspace and operational requirements.
- Maintenance of training and flight records.
- Deployment of authorised instructors.
- Use of suitable and properly maintained training RPAS.
- Compliance with its DGCA-approved Training and Procedures Manual.
- Providing all necessary training infrastructure and equipment.

Any amendment or updated requirement issued by DGCA during implementation of the programme shall be complied with wherever applicable.

24. Consolidated Requirement and Proposal

The overall requirements covered under this RFP are:

Sl. No.	Training Requirement	Quantity
1	DGCA-Certified Remote Pilot Training – Cat-1 [VLOS]	18 Kerala Police Personnel
2	DGCA-authorised Train the Trainer / Remote Pilot	15 Kerala Police

Instructor Training – Small Category	Personnel
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The bidder may submit a proposal for one or both training requirements, provided the bidder possesses the applicable DGCA authorisation for the respective requirement.

Where a bidder submits proposals for both requirements, it shall clearly demonstrate separate compliance with the applicable authorisation, instructors, infrastructure, training facilities and other requirements for each programme.

The bidder shall submit a complete technical and financial proposal covering all resources necessary for successful completion of the respective DGCA-prescribed training programme, including instructors, training drones, classroom and practical facilities, simulator facilities wherever applicable, assessments, training records, documentation and certification-related assistance.

25. Final General Conditions

1. All training shall be conducted only within the valid DGCA-authorized scope of the selected organisation.
2. All training, practical flying and assessments shall comply with the latest applicable DGCA requirements.
3. The bidder shall provide all instructors, training equipment, drones, simulators, flying facilities and other resources required for the respective training programme.
4. The bidder shall maintain complete trainee, flight, attendance and assessment records.
5. Any change in DGCA regulations, circulars, procedures or certification requirements during the implementation of the programme shall be complied with wherever applicable.
6. Kerala Police reserves the right to verify the validity and scope of the bidder's DGCA authorisation and other submitted documents.
7. Kerala Police reserves the right to accept or reject proposals in accordance with applicable procurement rules.
8. The bidder shall clearly indicate in its technical proposal whether it is participating for Requirement–I, Requirement–II, or both requirements.

Payment schedule – Payment will be released only after the successful completion of the training.

Execution of SLA

Successful bidder should execute a service level agreement format available at the Office of IGP Cyber Operations, Pattom Thiruvananthapuram. Cost of stamp paper for SLA is one rupee for every rupee 1000 or part thereof on the amount agreed in the contract, subject to a minimum of rupees 200 and a maximum of rupees one lakh.

Financial Bid

The bidder shall ensure that all proposed drones and other associated requirements shall be clearly identified and quoted in the Commercial Bid/BOQ, wherever applicable.

Contact for Clarifications

For any clarifications regarding this tender, bidders may contact the Cyber Operations Wing, Kerala Police: Email: drone.pol@kerala.gov.in

Mobile No. 08086190787

All queries should be sent well in advance of the bid submission deadline to ensure a response in time.

NOTE: -BIDDERS ARE ADVISED TO GO THROUGH THE CONDITIONS IN THE REQUEST FOR PORPOSAL AND THE TENDER DOCUMENT CAREFULLY AND COMPLY WITH THEM TO AVOID OUTRIGHT REJECTION OF THEIR TENDER.

Bidders are requested to make online payment of EMD and tender fee before 72 hours in advance of last date.

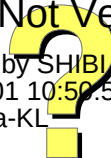
For any litigation relating to this order, the jurisdiction will be Thiruvananthapuram City.

Sd/-

Assistant Inspector General of Police, Procurement
For DIRECTOR GENERAL OF POLICE &
STATE POLICE CHIEF, KERALA

Signature Not Verified

Digitally signed by SHIBU K
Date: 2026.09.01 10:50:56 IST
Location: Kerala-KL





**Kerala
Tenders**

eTendering System Government of Kerala

Tender Details

Date : 01-Sep-2026 11:51 AM

Print

Basic Details

Organisation Chain	Kerala Police Police Headquarters		
Tender Reference Number	KPET/33/2026/PHQ		
Tender ID	2026_KP_866976_1	Withdrawal Allowed	Yes
Tender Type	Open Tender	Form of contract	Item Rate
Tender Category	Goods	No. of Covers	2
General Technical Evaluation Allowed	No	ItemWise Technical Evaluation Allowed	No
Payment Mode	Online	Is Multi Currency Allowed For BOQ	No
Is Multi Currency Allowed For Fee	No	Allow Two Stage Bidding	No

Payment Instruments

Online Bankers	S.No	Bank Name
	1	SBI MOPS

Cover Details, No. Of Covers - 2

Cover No	Cover	Document Type	Description
1	Fee/PreQual/Technical	.pdf	Scanned copy of agreement executed on Kerala Stamp paper Rs. 200 duly signed and sealed in all pages
		.pdf	Scanned copy of Tender Document duly signed and sealed in all pages
		.pdf	Brochures of the item quoted and conditions of supply if any
		.pdf	Copies of other documents required in the Request for Proposal and Scope of Work
2	Finance	.xls	Financial Bid

Other Important Documents

S.No	Category	Sub Category	Sub Category Description	Format/File
1	Certificate Details	Permanent Account Number	Permanent Account Number	
2	Certificate Details	Registration Certificate	Registration Certificate	
3	Certificate Details	Income Tax Certificate	Income Tax Certificate	
4	Certificate Details	Partnership Deed	Partnership Deed	
5	Certificate Details	Affidavit regarding correctness of bid	Required in tender document in bidder file 1	
6	Certificate Details	Affidavit regarding No Near Relative working in department	Affidavit regarding No Near Relative working in department	
7	Certificate Details	Excise registration Number	Excise registration Number	
8	Certificate Details	Service tax registration No	Service tax registration No	
9	Certificate Details	GST Certificate	GST Certificate	
10	Financial Details	Bankers Details	Bankers Details	
11	Financial Details	Annual Turn over certificates from CA	Annual Turn over certificates from CA	
12	Financial Details	B23. P/L and Balance Sheet 2022-2023	P/L and Balance Sheet 2022-2023	

13	Financial Details	B24 P/L and Balance Sheet 2023-2024	P/L and Balance Sheet 2023-2024	
14	Financial Details	B25. P/L and Balance Sheet 2024-2025	P/L and Balance Sheet 2024-2025	
15	Miscellaneous	Tender documents	Tender documents	
16	Work Details	Works Completed Details	Works Completed Details	

Tender Fee Details, [Total Fee in ₹ * - 4,267]				EMD Fee Details			
Tender Fee in ₹	3,500			EMD Amount in ₹	18,600	EMD Exemption Allowed	Yes
Processing Fee in ₹ (18.00% GST Incl.)	767			EMD Fee Type	fixed	EMD Percentage	NA
Fee Payable To	Nil	Fee Payable At	Nil	EMD Payable To	Nil	EMD Payable At	Nil
Tender Fee Exemption Allowed	Yes						

[Click to view modification history](#)

Work /Item(s)					
Title	Advanced Drone Pilot Training				
Work Description	Advanced Drone Pilot Training				
Pre Qualification Details	Refer Notice Inviting Proposal				
Independent External Monitor/Remarks	NA				
Show Tender Value in Public Domain	Yes				
Tender Value in ₹	18,60,000	Product Category	Equipments	Sub category	Drone Pilot Training
Contract Type	Tender	Bid Validity(Days)	180	Period Of Work(Days)	60
Location	Thriuvananthapuram	Pincode	695010	Pre Bid Meeting Place	NA
Pre Bid Meeting Address	NA	Pre Bid Meeting Date	NA	Bid Opening Place	Police Headquarters Thiruvananthapuram
Should Allow NDA Tender	No	Allow Preferential Bidder	No		

Critical Dates			
Publish Date	01-Sep-2026 02:00 PM	Bid Opening Date	15-Sep-2026 03:00 PM
Document Download / Sale Start Date	01-Sep-2026 02:00 PM	Document Download / Sale End Date	14-Sep-2026 12:00 PM
Clarification Start Date	NA	Clarification End Date	NA
Bid Submission Start Date	01-Sep-2026 02:00 PM	Bid Submission End Date	14-Sep-2026 12:00 PM

Tender Documents				
NIT Document	S.No	Document Name	Description	Document Size (in KB)
	1	Tendernotice_1.pdf	Request For Proposal	350.81
Work Item Documents	S.No	Document Type	Document Name	Description
	1	Tender Documents	Generalconditions.pdf	Tender Document, General Conditions, and format for agreement
	2	Other Document	Scopeofwork1.pdf	Scope of Work
	3	BOQ	BOQ_1467839.xls	Financial Bid
				Document Size (in KB)
				344.38
				257.72
				58.00

Bid Openers List			
S.No	Bid Opener Login Id	Bid Opener Name	Certificate Name
1.	sekharpramod@gmail.com	PRAMOD S	PRAMOD S
2.	sastha@gmail.com	SASTHA RAJ R	SASTHA RAJ R
3.	shibikshibi0@gmail.com	SHIBI K	SHIBI K

Tender Properties

Auto Tendering Process allowed	No	Show Technical bid status	Yes
Show Finance bid status	Yes	Stage to disclose Bid Details in Public Domain	Technical Bid Opening
BoQ Comparative Chart model	Normal	BoQ Compactive chart decimal places	2
BoQ Comparative Chart Rank Type	H	Form Based BoQ	No

Tender Inviting Authority

Name	DGP and State Police Chief Keralam
Address	Police Headquarters Vazhuthacaud Thiruvananthapuram

Tender Creator Details

Created By	SHIBI K
Designation	Senior Superintendent
Created Date	31-Aug-2026 05:11 PM

Scope of Advanced Drone Pilot Training

REQUEST FOR PROPOSAL (RFP) FOR ADVANCED DRONE PILOT TRAINING

1. Selection of DGCA-Authorised Training Organisations for Drone Pilot and Remote Pilot Instructor Training for Kerala Police

1. Introduction

Kerala Police proposes to strengthen its operational drone capability by developing trained and certified personnel for deployment in surveillance, coastal security, law enforcement, disaster response and other authorised departmental drone operations.

For this purpose, Kerala Police intends to engage competent and duly authorised organisations for conducting the following two separate training programmes:

Requirement–I: DGCA-Certified Remote Pilot Training for 18 Kerala Police Personnel.

Requirement–II: DGCA-authorised Train the Trainer / Remote Pilot Instructor Training for 15 Kerala Police Personnel.

The training programmes shall be conducted strictly within the scope of the respective organisation's valid DGCA authorisation and in accordance with the applicable Drone Rules, DGCA Drone Training Circulars, Training and Procedures Manual and other directions issued by DGCA from time to time.

The bidder may submit proposals for either or both requirements, subject to possessing the applicable DGCA authorisation for the respective training programme.

PART-I DGCA-CERTIFIED REMOTE PILOT TRAINING FOR 18 KERALA POLICE PERSONNEL

2. Objective

The objective of this requirement is to select a competent and duly authorised DGCA Remote Pilot Training Organisation (RPTO) for providing DGCA-prescribed Remote Pilot Training to 18 Kerala Police personnel.

The programme shall provide the nominated personnel with the required theoretical knowledge, practical flying skills, safety awareness and operational competency necessary to qualify for the applicable Remote Pilot Certificate (RPC), subject to the prevailing DGCA requirements.

3. Regulatory and Compliance Requirements

The selected RPTO shall conduct the complete training programme in accordance with the latest applicable regulatory framework of the Government of India and DGCA.

The training shall comply with:

- Drone Rules, 2021, as amended from time to time.
- Applicable DGCA Drone Training Circulars relating to RPTO authorisation, Remote Pilot training, syllabus and examination.
- Applicable DGCA Training and Procedures Manual requirements.
- Applicable DGCA circulars, advisories, public notices and directions issued from time to time.

The bidder shall possess valid DGCA authorisation as an RPTO for the proposed training category and scope.

4. Training Requirement

Kerala Police requires DGCA-certified Remote Pilot Training for 18 nominated police personnel.

Parameter	Requirement
Programme	DGCA Remote Pilot Training
Number of Personnel	18 Kerala Police Personnel
Training Category	Cat-1 [VLOS]

Operational Condition	Visual Line of Sight (VLOS)
Drone Category	As covered under the valid DGCA authorisation of the RPTO
Training Organisation	DGCA-authorised RPTO
Training	Ground + Simulator/Practical Flying, as applicable
Assessment	DGCA-prescribed assessment/examination
Certification	Remote Pilot Certificate, subject to applicable DGCA requirements

The training shall be conducted only within the category, sub-category and class covered by the RPTO's valid DGCA authorisation.

5. Scope of Work

The selected RPTO shall be responsible for providing the complete DGCA-prescribed training programme for all 18 nominated Kerala Police personnel.

The scope shall include:

- Conduct of DGCA-prescribed Remote Pilot training.
- Ground/theoretical training.
- Simulator training, wherever applicable.
- Practical flying training.
- Pre-flight and post-flight procedures.
- Flight safety and emergency procedures.
- Drone operation and handling.
- Flight planning and mission execution.
- Assessment and examination as prescribed by DGCA.
- Maintenance of individual training and flight records.
- Necessary documentation for Remote Pilot Certificate processing.
- Coordination with the applicable DGCA/Digital Sky process for certification, wherever required.

The RPTO shall provide all drones, simulators, training equipment, instructors, flying facilities, safety equipment and other resources required for conducting the approved training.

6. Training Content and Assessment

The detailed training syllabus shall be as prescribed by the latest applicable DGCA requirements.

The programme shall include the applicable theoretical, simulator and practical flight training, including:

- Drone operations.
- Airspace and aviation procedures.
- Meteorology.
- Safety.
- Maintenance.
- Risk management.
- Emergency procedures.
- Payload awareness.
- Practical flight manoeuvres.

The final assessment/examination shall be conducted in accordance with the applicable DGCA requirements.

7. Instructors, Infrastructure and Training Facilities

The selected RPTO shall provide suitably qualified and authorised instructors and all infrastructure required for conducting the DGCA-approved training programme.

The RPTO shall provide:

- DGCA-authorised Remote Pilot Instructor(s).
- Suitable classroom and training facilities.
- Training drones appropriate to the authorised category/class.
- Simulator facilities, wherever applicable.
- Suitable/approved flying area.
- Remote Pilot Station/Ground Control equipment.
- Batteries, chargers and necessary accessories.
- Safety and first-aid facilities.
- Required training aids and documentation.
- Flight log and trainee record maintenance facilities.

All practical flying shall be conducted safely and within the scope of the RPTO's DGCA authorisation and approved Training and Procedures Manual.

8. Certification and Training Records

The selected RPTO shall maintain complete records of the training and assessment of each of the 18 personnel, including:

- Candidate enrolment and attendance records.
- Ground, simulator and practical training records.
- Flight records/logbook entries.
- Assessment/examination results.
- Course completion documentation.
- Documents required for Remote Pilot Certificate processing.

The RPTO shall facilitate the applicable process for obtaining the DGCA Remote Pilot Certificate for candidates who successfully complete the prescribed training and assessment requirements.

9. Deliverables

The successful bidder shall provide:

- Complete DGCA-prescribed Remote Pilot Training for 18 Kerala Police personnel.
- Ground and practical training as prescribed by DGCA.
- Simulator training, wherever applicable.
- Practical flight training.
- Final assessment/examination.
- Individual training and flight records.
- Course completion certificates/documents.
- Candidate-wise assessment results.
- Consolidated training completion report.
- Necessary documentation and assistance for applicable Remote Pilot Certificate processing.

10. Eligibility and Technical Bid Requirements

The bidder shall be a DGCA-authorised Remote Pilot Training Organisation (RPTO) having valid authorisation for the proposed training category and scope.

The technical bid shall include:

- Valid DGCA RPTO authorisation and applicable training category.
- Details of DGCA-authorised instructors and available training infrastructure.
- Details of training drones, flying facilities and simulator facilities, wherever applicable.
- Proposed training schedule and methodology.
- Declaration confirming compliance with all applicable DGCA requirements, regulations and directions.

11. Training Schedule and Completion

The bidder shall submit a proposed training schedule for the 18 personnel indicating the duration and arrangement of ground training, simulator training, practical flying and final assessment.

The training shall be completed within the period specified by Kerala Police in the work order, while fully complying with the minimum training and assessment requirements prescribed by DGCA.

12. Safety and General Conditions

All training and flying operations shall be conducted strictly in accordance with applicable DGCA regulations, approved procedures and aviation safety requirements.

The selected RPTO shall be responsible for:

- Safe conduct of all practical training.
- Compliance with applicable airspace and operational requirements.
- Deployment of authorised instructors.
- Use of suitable and properly maintained training drones.
- Proper pre-flight and post-flight procedures.
- Maintenance of trainee and flight records.
- Compliance with its DGCA-approved Training and Procedures Manual.
- Providing all necessary training infrastructure and equipment.

Any amendment, revision, advisory or new requirement issued by DGCA during implementation of the programme shall be complied with wherever applicable.

PART-II DGCA-AUTHORISED TRAIN THE TRAINER / REMOTE PILOT INSTRUCTOR TRAINING FOR 15 KERALA POLICE PERSONNEL

13. Objective

Kerala Police proposes to develop a pool of qualified Remote Pilot Instructors within the Department to support its future drone pilot training and operational requirements.

For this purpose, Kerala Police intends to engage a DGCA-authorized Train the Trainer (TTT) Organisation to conduct the prescribed Remote Pilot Instructor / Train the Trainer programme for 15 Kerala Police personnel.

The nominated personnel are DGCA-certified Remote Pilots and are proposed to undergo instructor-level training within the Small Category.

14. Regulatory and Compliance Requirements

The selected organisation shall conduct the entire programme strictly within the scope of its valid DGCA authorisation and in accordance with the latest applicable regulatory requirements.

The programme shall comply with:

- Drone Rules, 2021, as amended from time to time.
- Applicable DGCA Drone Training Circulars governing Train the Trainer, Remote Pilot Instructor and Instructor Rating.
- DGCA-approved Training and Procedures Manual of the selected TTT Organisation.
- Applicable DGCA directions, public notices, advisories and amendments issued during implementation of the programme.

The bidder shall possess valid DGCA TTT approval covering the Small Category relevant to the proposed training.

15. Training Requirement

Kerala Police requires a complete DGCA-prescribed Train the Trainer / Remote Pilot Instructor programme for 15 personnel.

Parameter	Requirement
Programme	DGCA Train the Trainer / Remote Pilot Instructor Course
Number of Personnel	15 Kerala Police Personnel
Category	Small
Sub-Category	Rotorcraft / RPAS, as applicable
Operational Scope	VLOS
Training Organisation	DGCA-authorized TTT Organisation
Instructor	DGCA-authorized Master Instructor
Assessment	DGCA-prescribed Instructor Competency Assessment
Instructor Rating	As per applicable DGCA procedure

The training shall be limited to the Small Category and shall not include Medium or higher-category instructor training.

16. Scope of Work

The selected TTT Organisation shall provide the complete training programme and all facilities required for successful completion of the prescribed course.

The scope shall include:

- Conduct of DGCA-prescribed TTT/RPI training for 15 personnel.
- Ground/theoretical instruction as prescribed by DGCA.
- Teaching and learning/instructor training.
- Simulator training, wherever applicable.
- Practical instructor training using appropriate Small Category RPAS.
- Supervised instructional practice.
- Instructor competency assessment.
- Training records and required logbook entries.
- Course completion documentation.
- Necessary documentation and coordination for the subsequent DGCA Instructor Rating process.

The organisation shall not omit, reduce or modify any mandatory component prescribed by DGCA.

17. Training Content and Assessment

The detailed syllabus shall be as prescribed by the latest applicable DGCA requirements.

The training shall cover the required:

- Technical and operational knowledge.
- Instructional and teaching methodologies.
- Lesson planning and briefing techniques.
- Practical instructional techniques.
- Assessment of trainee performance.
- Error identification and correction.
- Flight safety and emergency procedures.
- Relevant regulatory and operational requirements.

The final competency assessment shall be conducted in accordance with the applicable DGCA procedure by an appropriately authorised Master Instructor.

18. Master Instructor and Training Facilities

The selected organisation shall provide appropriately authorised DGCA Master Instructor(s) and adequate infrastructure for conducting the complete programme.

The organisation shall provide:

- DGCA-authorized Master Instructor(s).
- Suitable classroom and training facilities.
- Small Category training RPAS.
- Required Remote Pilot Station/Ground Control equipment.
- Simulator facilities, wherever prescribed.
- Suitable and authorised flying area.
- Batteries, chargers and necessary training accessories.
- Safety and emergency facilities.
- Training records and logbook facilities.

The bidder shall ensure that the applicable DGCA-prescribed student-to-Master Instructor ratio is maintained throughout the training.

19. Certification and DGCA Instructor Rating Process

The selected organisation shall issue appropriate course completion/training documentation to personnel who successfully complete the prescribed programme and competency assessment.

The organisation shall also provide necessary assistance and documentation for the subsequent DGCA process for Instructor Rating.

Completion of the TTT/RPI course shall not by itself constitute grant of DGCA Instructor Rating. The final Instructor Rating shall be subject to the applicable DGCA examination, approval and other requirements prevailing at the time.

20. Deliverables

The successful bidder shall provide:

- Training for 15 Kerala Police personnel.
- Complete DGCA-prescribed TTT/RPI programme.
- Practical and instructional training as applicable.
- Instructor competency assessment.
- Individual training records.
- Relevant flight/logbook records.
- Course completion certificates/documents.
- Individual assessment results.
- Consolidated training completion report.
- Documentation required for the applicable DGCA Instructor Rating process.

21. Eligibility and Technical Bid Requirements

Only organisations having valid DGCA authorisation for Train the Trainer activities relevant to the proposed Small Category training shall be eligible.

The bidder shall submit:

- Valid DGCA RPTO authorisation.
- Valid DGCA TTT approval.
- Details of TTT approval scope showing coverage of the required Small Category.
- Details and authorisation documents of proposed Master Instructor(s).
- Details of training infrastructure and flying facilities.
- Details of Small Category RPAS available for training.
- Proposed training methodology and schedule.
- Details of previous relevant TTT/RPI training conducted, if applicable.
- Declaration confirming compliance with applicable DGCA requirements.

22. Selection And Technical Evaluation Criteria For Training Organisation

The bidder/training organisation shall be a DGCA-approved Remote Pilot Training Organisation (RPTO), valid and authorized to conduct drone pilot training in accordance with the applicable rules, regulations, and guidelines issued by the Directorate General of Civil Aviation (DGCA), Government of India.

As part of the technical evaluation and selection process, the bidder shall arrange and conduct a physical demonstration and presentation of its training infrastructure, facilities, faculty, training methodology, and operational capabilities before the Technical Evaluation Committee (TEC) or its authorized representatives, at a location and time specified by the Department.

The organisation shall also conduct a demonstration of the proposed drone flying training programme and Training of Trainers (TOT) programme for the personnel nominated by the TEC. The demonstration shall include both theoretical and practical components and shall demonstrate the organisation's capability to provide effective training in the following areas, at a minimum:

- Applicable DGCA rules, regulations, and operational requirements relating to drone operations.
- Basic principles of unmanned aircraft systems and drone technology.
- Drone components, systems, payloads, sensors, and associated Ground Control Station (GCS).
- Drone assembly, configuration, inspection, and pre-flight/post-flight procedures.
- Safe and effective operation of drones under various operational conditions.
- Practical hands-on drone flying and mission execution.
- Emergency procedures, contingency handling, and operational safety.
- Battery management, charging, storage, transportation, and associated safety procedures.
- Basic maintenance, troubleshooting, fault identification, and system care.
- Mission planning, airspace awareness, operational risk assessment, and flight documentation.
- Instructional methodology and practical training techniques for personnel undergoing the Training of Trainers (TOT) programme.
- Assessment methodology, evaluation procedures, and competency development of trainees.

The bidder shall provide details of its DGCA approval/authorization, training infrastructure, available drones and training equipment, instructors, remote pilot instructors, training locations, practical flying facilities, proposed course curriculum, training duration, batch strength, assessment methodology, and certification process.

The practical demonstration and training evaluation shall be conducted using suitable drones and equipment proposed for the training programme. The TEC may inspect and verify the training infrastructure, equipment, instructional facilities, and other resources of the organisation, wherever considered necessary.

Successful completion of the physical demonstration and satisfactory evaluation of the organisation's DGCA authorization, training infrastructure, faculty, practical flying facilities, training methodology, proposed curriculum, and capability to conduct both

22. Training Schedule and Completion

The bidder shall submit a proposed training schedule indicating the duration and arrangement of ground, practical, simulator and assessment components.

The programme shall be completed within the period specified by Kerala Police in the work order, subject to the minimum training requirements prescribed by DGCA.

The bidder shall ensure that the training schedule does not compromise any mandatory DGCA training, assessment or safety requirement.

23. Safety, Documentation and General Conditions

All training and flying activities shall be conducted strictly in accordance with DGCA-approved procedures and applicable aviation safety requirements.

The selected organisation shall be responsible for:

- Safe conduct of all practical training.
- Compliance with applicable airspace and operational requirements.
- Maintenance of training and flight records.
- Deployment of authorised instructors.
- Use of suitable and properly maintained training RPAS.
- Compliance with its DGCA-approved Training and Procedures Manual.
- Providing all necessary training infrastructure and equipment.

Any amendment or updated requirement issued by DGCA during implementation of the programme shall be complied with wherever applicable.

24. Consolidated Requirement and Proposal

The overall requirements covered under this RFP are:

Sl. No.	Training Requirement	Quantity
1	DGCA-Certified Remote Pilot Training – Cat-1 [VLOS]	18 Kerala Police Personnel
2	DGCA-authorised Train the Trainer / Remote Pilot Instructor Training – Small Category	15 Kerala Police Personnel

The bidder may submit a proposal for one or both training requirements, provided the bidder possesses the applicable DGCA authorisation for the respective requirement.

Where a bidder submits proposals for both requirements, it shall clearly demonstrate separate compliance with the applicable authorisation, instructors, infrastructure, training facilities and other requirements for each programme.

The bidder shall submit a complete technical and financial proposal covering all resources necessary for successful completion of the respective DGCA-prescribed training programme, including instructors, training drones, classroom and practical facilities, simulator facilities wherever applicable, assessments, training records, documentation and certification-related assistance.

25. Final General Conditions

1. All training shall be conducted only within the valid DGCA-authorised scope of the selected organisation.
2. All training, practical flying and assessments shall comply with the latest applicable DGCA requirements.
3. The bidder shall provide all instructors, training equipment, drones, simulators, flying facilities and other resources required for the respective training programme.
4. The bidder shall maintain complete trainee, flight, attendance and assessment records.
5. Any change in DGCA regulations, circulars, procedures or certification requirements during the implementation of the programme shall be complied with wherever applicable.
6. Kerala Police reserves the right to verify the validity and scope of the bidder's DGCA authorisation and other submitted documents.
7. Kerala Police reserves the right to accept or reject proposals in accordance with applicable procurement rules.
8. The bidder shall clearly indicate in its technical proposal whether it is participating for Requirement–I, Requirement–II, or both requirements.

Payment schedule – Payment will be released only after the successful completion of the training.

Execution of SLA

Successful bidder should execute a service level agreement format available at the Office of IGP Cyber Operations, Pattom Thiruvananthapuram. Cost of stamp paper for SLA is one rupee for every rupee 1000 or part thereof on the amount agreed in the contract, subject to a minimum of rupees 200 and a maximum of rupees one lakh.

Financial Bid

The bidder shall ensure that all proposed drones and other associated requirements shall be clearly identified and quoted in the Commercial Bid/BOQ, wherever applicable.

Contact for Clarifications

For any clarifications regarding this tender, bidders may contact the Cyber Operations Wing, Kerala Police: Email: drone.pol@kerala.gov.in

Mobile No. 08086190787

All queries should be sent well in advance of the bid submission deadline to ensure a response in time.